Navigating the Employee Retention Credit
How does a company become *eligible* for the ERC?

**TEST #1**

**Substantial Decline in Gross Receipts Test**

Did your gross receipts decline by:

- **Per quarter** comparing each quarter in 2020 to the same quarter in 2019?
  - **50%**

- **Per quarter** comparing Q1, Q2 and Q3 of 2021 to the same quarter in 2019?
  - **20%**

**TEST #2**

**Partial Suspension of Operations Test**

Was your company’s ability to provide goods or services restricted or modified by a COVID executive order?

If so, would your company have been able to provide **10%** in additional goods or services if such COVID executive orders were never enacted?
Partial suspensions of operations are generally caused by the following COVID executive orders:

1. Social distancing and capacity restrictions;
2. Increased sanitization mandates;
3. Employees being out of work due to contracting COVID or being exposed to COVID;
4. Supply chain issues resulting from suppliers experiencing a "partial suspension";
5. Court closures (this is generally applicable to law firms);
6. The moratorium against evictions (this is generally applicable to property management companies);
7. Prohibitions against elective surgeries; and/or
8. Restrictions on domestic or international travel and/or large events (i.e., trade shows, fundraisers).
How much money can a company realize from their ERC claim?

The maximum amount an employer can receive for any W2 employee is $26,000.
Funds available per W2 employee are as follows:

<table>
<thead>
<tr>
<th>TIME PERIOD</th>
<th>CREDITS AVAILABLE</th>
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<tbody>
<tr>
<td>March 13, 2020 — December 31, 2020</td>
<td>$5,000 (50% of the first $10,000 earned in the period)</td>
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<tr>
<td>Q1 2021</td>
<td>$7,000 (70% of the first $10,000 earned in the period)</td>
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<tr>
<td>Q2 2021</td>
<td>$7,000 (70% of the first $10,000 earned in the period)</td>
</tr>
<tr>
<td>Q3 2021</td>
<td>$7,000 (70% of the first $10,000 earned in the period)</td>
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What is the engagement timeline?

**Engagement Letter**
Client signs an engagement letter with EZ-ERC.

**Credit Calculation**
EZ-ERC calculates client’s credit amount to the penny.

**Legal Opinion**
EZ-ERC pays for a tax attorney to prepare a legal analysis and/or opinion, where applicable.

**IRS Filing**
EZ-ERC files client’s ERC claim with the IRS.

**Client Receives ERC Checks**
Client receives ERC checks from the U.S. Treasury.
$601,832
in employee retention
credits found by EZ-ERC.

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What differentiates EZ-ERC from its competitors?

1. **Tax Guidance:** Kenneth Dettman (former partner at Alvarez & Marsal and Co-Head of their ERC Taskforce) signs every ERC filing as paid preparer; thereby taking responsibility for our clients’ ERC tax positions;

2. **Legal Guidance:** We work side-by-side with some of the top law firms in the country specializing in the ERC and even work several lawyers who were integral in writing the ERC legislation;

3. **Legal Opinion:** EZ-ERC pays for a tax attorney to prepare a legal analysis and/or opinion, where applicable, substantiating our clients’ ERC legal eligibility; thereby taking responsibility for our clients’ ERC legal positions;

4. **Timing:** We can finalize and submit an ERC claim to the IRS within a month from the time a client signs our engagement; and

5. **Price:** EZ-ERC generally charges 10–20% of the credit (competitors generally charge 15–30%).

We make obtaining the ERC **easy and affordable**. Is your business ready to claim your ERC and experience the EZ-ERC difference?

Please contact us today for next steps and to get started!
Thank you.