



# Navigating the Employee Retention Credit



# How does a company become *eligible* for the ERC?

## TEST #1

### Substantial Decline in Gross Receipts Test

Did your  
gross receipts  
decline by:

▶ **50%**

*Per quarter*

comparing each quarter  
in 2020 to the same  
quarter in 2019?

▶ **20%**

*Per quarter*

comparing Q1, Q2 and  
Q3 of 2021 to the same  
quarter in 2019?

## TEST #2

### Partial Suspension of Operations Test

Was your company's  
ability to provide goods  
or services restricted  
or modified by a COVID  
executive order?

If so, would your company  
have been able to provide

▶ **10%** *in additional  
goods or services*

if such COVID executive  
orders **were never enacted?**

How are  
*“partial  
suspensions”*  
likely to arise?



Partial suspensions of operations are generally caused by the following COVID executive orders:

1. Social distancing and capacity restrictions;
2. Increased sanitization mandates;
3. Employees being out of work due to contracting COVID or being exposed to COVID;
4. Supply chain issues resulting from suppliers experiencing a “partial suspension”;
5. Court closures (this is generally applicable to law firms);
6. The moratorium against evictions (this is generally applicable to property management companies);
7. Prohibitions against elective surgeries; and/or
8. Restrictions on domestic or international travel and/or large events (i.e., trade shows, fundraisers).

## How much money can a company realize from their *ERC claim*?

The maximum amount an employer can receive for any W2 employee is \$26,000.

Funds available per W2 employee are as follows:

TIME PERIOD	CREDITS AVAILABLE	
March 13, 2020 — December 31, 2020	<b>\$5,000</b>	(50% of the first \$10,000 earned in the period)
Q1 2021	<b>\$7,000</b>	(70% of the first \$10,000 earned in the period)
Q2 2021	<b>\$7,000</b>	(70% of the first \$10,000 earned in the period)
Q3 2021	<b>\$7,000</b>	(70% of the first \$10,000 earned in the period)

# What is the *engagement timeline?*



## Engagement Letter

Client signs an engagement letter with EZ-ERC.



## Credit Calculation

EZ-ERC calculates client's credit amount to the penny.



## Legal Opinion

EZ-ERC pays for a tax attorney to prepare a legal analysis and/or opinion, where applicable.



## IRS Filing

EZ-ERC files client's ERC claim with the IRS.



## Client Receives ERC Checks

Client receives ERC checks from the U.S. Treasury.

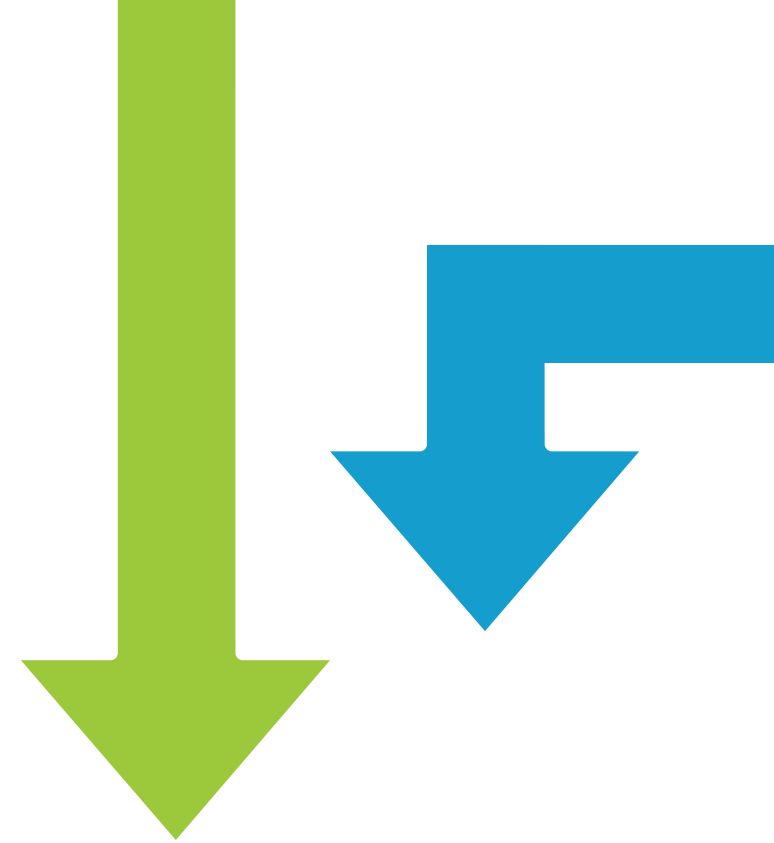
**\$601,832**  
in employee retention  
*credits found* by EZ-ERC.

PAINT AND AUTO BODY SHOPS, SAN DIEGO, CALIFORNIA



# What differentiates EZ-ERC from its competitors?

1. **Tax Guidance:** Kenneth Dettman (former partner at Alvarez & Marsal and Co-Head of their ERC Taskforce) signs every ERC filing as paid preparer; thereby taking responsibility for our clients' ERC tax positions;
2. **Legal Guidance:** We work side-by-side with some of the top law firms in the country specializing in the ERC and even work several lawyers who were integral in writing the ERC legislation;
3. **Legal Opinion:** EZ-ERC pays for a tax attorney to prepare a legal analysis and/or opinion, where applicable, substantiating our clients' ERC legal eligibility; thereby taking responsibility for our clients' ERC legal positions;
4. **Timing:** We can finalize and submit an ERC claim to the IRS within a month from the time a client signs our engagement; and
5. **Price:** EZ-ERC generally charges 10-20% of the credit (competitors generally charge 15-30%).



We make obtaining the ERC **easy and affordable**. Is your business ready to claim your ERC and experience the EZ-ERC difference?

Please contact us today for next steps and to get started!



Thank you.

Info@ez-erc.com  
Office: 1-754-202-3055  
608 SW 4th Ave, Fort Lauderdale, FL 33315

[ez-erc.com](http://ez-erc.com)